

The One Source



Move down for better price and better lead time



Move up to higher quality and flexibility while holding price



We believe that selling beautifully uncomplicated cabinets should be easy, so we have put all of our efforts towards offering products and programs that help our business partners sell more cabinets.

Our **furniture grade cabinetry** offers an **unsurpassed finish – crafted in four weeks.** Providing the best move up/move down solution for your customers. Move up to furniture grade quality and flexibility at a semi-custom grade price. Or move down from custom without sacrificing

design or style that is made to order in only four weeks.

Our unsurpassed finish represents an amazing value in luxury featuring styles with a personality as vibrant and sophisticated as the customers.

When you work with R.D. Henry & Company you will find that we are more than a supplier, we are your business partner – your **One Source** business solution for sales and profit growth.

> Furniture Grade Cabinetry

> Unsurpassed Finish

> Dealer Growth Support

A Unique Fit For Business Advantage

Furniture Grade

- ▶ The Unsurpassed Finish in all products
- ▶ Fabulous Paints leading the way in today's #1 category
- ▶ Complex Expressions, curated collection of exclusive finishes
- ▶ Modern Classics, the clarity and substance of fine furniture



The Business Solution

- ▶ Eliminate hidden costs
- ▶ All door styles on two cabinet boxes: Style Sense
- ▶ Crafted cabinetry manufactured in four-weeks
- ▶ Saving money and stretching budgets
- ▶ Dealer support programs to ensure growth

Fast-Start: As Easy as 1-2-3-4

- ① **Sign-up**
- ② **Setup - studio paint wall (50" wide)**
- ③ **Train - on-site six-week training**
- ④ **Sell**

Our six-week Fast Start program is designed to walk you through our process, product and ordering. We will help setup ordering, assist in installing the Studio Paint Wall and includes on-site training of your chosen designer champion. The program culminates in our First Order Spotlight to ensure accuracy of your first order. We'll even be on site for the first delivery.

What Some of Our Dealers Say

"The colors, door styles, and customizations fit such a broad scope of projects which allows us to only carry a single cabinet line without having to turn away potential jobs."

— Nathan, FL

"The versatility and affordable price point... ensures that we can accommodate any style and budget while offering the best value in the marketplace."

— Todd, NY